

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

FORM 8-K

**CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported): July 31, 2007

THE SCOTTS MIRACLE-GRO COMPANY

(Exact name of registrant as specified in its charter)

OHIO

(State or other jurisdiction
of incorporation)

1-13292

(Commission
File Number)

31-1414921

(IRS Employer Identification No.)

14111 SCOTTSLAWN RD MARYSVILLE,
OHIO

(Address of principal executive offices)

43041

(Zip Code)

(937) 644-0011

(Registrant's telephone number,
including area code)

Not Applicable

(Former name or former address,
if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-

TABLE OF CONTENTS

[Item 2.02. Results of Operation and Financial Condition](#)

[Item 9.01 Financial Statements and Exhibits](#)

[SIGNATURE](#)

[Index to Exhibits](#)

[EX-99.1](#)

Item 2.02. Results of Operation and Financial Condition.

On July 31, 2007, The Scotts Miracle-Gro Company (“the Company”) issued a News Release concerning information regarding its results of operations and financial condition for the three and nine month periods ended June 30, 2007. The News Release is attached hereto as Exhibit 99.1.

The News Release includes the following non-GAAP financial measures as defined in Regulation G: (1) adjusted net income, (2) adjusted diluted income per share and (3) adjusted EBITDA. The Company’s management believes that the disclosure of these non-GAAP financial measures provides useful information to investors or other users of the financial statements, such as lenders. As to adjusted net income and adjusted diluted income per share, charges or credits relating to refinancings, impairments, restructurings, and other unusual items are excluded as such costs or gains relate to discrete projects or transactions that are apart from and not indicative of the results of the operations of the business. The presentation of adjusted EBITDA is provided as a convenience to the Company’s lenders because adjusted EBITDA is a component of certain debt compliance covenants. Adjusted EBITDA, as defined by the Company’s credit facility, is calculated as net income or loss before interest, taxes, depreciation and amortization, as well as certain other items such as the impact of discontinued operations, the cumulative effect of changes in accounting, costs associated with debt refinancing, and other non-recurring, non-cash items effecting income. The Company’s calculation of adjusted EBITDA does not represent and should not be considered as an alternative to net income or cash flow from operations as determined by accounting principles generally accepted in the United States of America. The Company makes no representation or assertion that adjusted EBITDA is indicative of its cash flows from operations or results of operations. The Company has provided a reconciliation of adjusted EBITDA to net income solely for the purpose of complying with Regulation G and not as an indication that adjusted EBITDA is a substitute measure for income from operations.

Section 9 Financial Statements and Exhibits

Item 9.01 Financial Statements and Exhibits

- (a) Financial Statements of business acquired
Not applicable
- (b) Pro Forma Financial Information
Not applicable
- (c) Shell Company transactions:
Not applicable
- (d) Exhibits:

<u>Exhibit No.</u>	<u>Description</u>
99.1	News Release issued on July 31, 2007

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunder duly authorized.

THE SCOTTS MIRACLE-GRO COMPANY

By: /s/ David C. Evans

David C. Evans
Executive Vice President and
Chief Financial Officer

Date: July 31, 2007

[Table of Contents](#)

Index to Exhibits
Current Report on Form 8-K
Dated July 31, 2007
The Scotts Miracle-Gro Company

<u>Exhibit No.</u>	<u>Description</u>
99.1	News Release issued on July 31, 2007

**ScottsMiracle-Gro Announces Third Quarter Financial Results,
Growth in Each Business Leads to Record Sales**

- *Third quarter sales improve 5%, up 7% on a year-to-date basis*
- *International improvement continues with 16% sales growth in third quarter*
- *Focus on inventory controls leads to strong working capital management*

MARYSVILLE, Ohio (July 31, 2007) — The Scotts Miracle-Gro Company (NYSE: SMG), the world's leading marketer of branded consumer lawn and garden products, today announced record third quarter sales of \$1.10 billion, up 5 percent from the same period a year ago. The results were led by a 16 percent improvement in sales from the Company's International segment, which continues to benefit from new product introductions, stronger retail partnerships and favorable exchange rates.

Net income was \$129.7 million, or \$1.98 per share, compared with \$133.3 million or \$1.92 per share a year earlier. The Company reiterated that it continues to expect full-year adjusted earnings in the range of \$2.35 to \$2.45 per share. On July 9, the Company said its third quarter and full-year results would not meet previous expectations primarily due to unseasonably wet and cold weather in April.

“Consumer participation in our gardening business has been strong throughout the year, and we continue to benefit from good execution throughout the organization,” said Jim Hagedorn, chairman and chief executive officer. “Unfortunately, the softness we experienced at the start of the season, especially in our lawns business, offset an otherwise solid year. Overall, consumer purchases of our products at point-of-sale in the U.S. are up 3 percent so far this year. Excluding April, consumer purchases increased 11 percent.”

THIRD QUARTER DETAILS

For the quarter ended June 30, 2007, ScottsMiracle-Gro reported a 2 percent improvement in sales of its North America segment to \$783.2 million. The increase was led by strong growth in growing media and specialty mulch products, though offset by a

decline in the sale of lawn fertilizer and seed, both of which were disproportionately affected by April's unseasonable weather. Operating income for North America was \$196.9 million, compared with \$208.0 for the same period a year ago. The decline was due primarily to additional investments in advertising, marketing and innovation. Sales growth was offset by an expected decline in gross margin rate.

Scotts LawnService reported a 12 percent increase in sales during the quarter to \$84.6 million driven primarily by higher customer count. Operating profit for Scotts LawnService was \$21.5 million in the quarter, compared with \$19.5 million a year ago. Smith & Hawken sales increased 9 percent to \$63.6 million due primarily to improvements in its retail and wholesale divisions.

International sales rose 16 percent in the quarter to \$167.2 million due mainly to strong demand for growing media products, the launch of Miracle-Gro LiqueFeed, which has become the Company's most successful European product launch, and the continued strength of the professional business. Excluding the impact of foreign exchange rates, International sales improved 8 percent. Operating profit in the unit increased to \$24.7 million from \$21.7 million a year ago.

"We remain pleased with the progress of our International business this year and the overall strength of the European lawn and garden category," Hagedorn said. "We expect this business to finish the year with significant momentum as we enter 2008."

On a company-wide basis, gross margins were 38.5 percent, compared with 38.7 percent a year earlier. Unfavorable product mix in both the U.S. and Europe contributed to the slight decline, which was partially offset by an improvement in gross margin rates at Scotts LawnService and Smith & Hawken.

Selling, general and administrative costs increased 11 percent in the quarter to \$199.2 million as the Company broadly increased its investment in advertising, marketing and innovation.

Adjusted EBITDA (earnings before interest, taxes, depreciation and amortization) was \$244.3 million, compared with \$247.5 million for the same period last year.

YEAR-TO-DATE RESULTS

Net sales through the first nine months were \$2.36 billion, up 7 percent from \$2.21 billion a year earlier. Adjusted net income, which excludes restructuring and other charges, such as the one-time costs associated with the Company's recapitalization, was \$165.5 million, or \$2.45 per share, compared with \$180.3 million, or \$2.59 per share, a year earlier. Reported net income was \$153.7 million, or \$2.28 per share, compared with \$175.4 million, or \$2.52 per share.

In North America, sales increased 5 percent to \$1.67 billion versus \$1.60 billion for last year's comparable period. Scotts LawnService revenue increased 12 percent to \$144.1 million. Smith & Hawken sales increased 9 percent to \$138.6 million. International sales were \$406.1 million, up 15 percent. Excluding the impact of foreign exchange rates, International sales increased 6 percent.

Gross margins declined to 35.8 percent from 36.5 percent, impacted mainly by unfavorable product mix and higher input costs. SG&A through the first nine months increased 11 percent to \$544.4 million, in line with the Company's expectations.

Adjusted EBITDA was \$360.3 million, compared with \$367.3 million.

"While we have seen pressures on our bottom line results this year due to a slow start to the season, we remain pleased with our continued focus on other key metrics like working capital and free cash flow," said Dave Evans, chief financial officer. "Despite lower than expected sales, we have managed to hold inventory levels flat with last year and expect to finish the year in a similar position. As a result, our expectation for full-year free cash flow of between \$160 million to \$170 million is still within our guidance, even with the impact from our recapitalization."

The Company will discuss its third quarter results during a Webcast and conference call at 10:00 a.m. Eastern Time today. The call will be available live on the investor relations section of the ScottsMiracle-Gro Web site, <http://investor.scotts.com>.

An archive of the Webcast, as well as accompanying financial information regarding any non-GAAP financial measures discussed by the Company during the call, will be available on the Web site for at least 12 months.

About ScottsMiracle-Gro

With more than \$2.7 billion in worldwide sales and more than 6,000 associates, The Scotts Miracle-Gro Company, through its wholly-owned subsidiary, The Scotts Company LLC, is the world's largest marketer of branded consumer products for lawn and garden care, with products for professional horticulture as well. The Company's brands are the most recognized in the industry. In the U.S., the Company's Scotts[®], Miracle-Gro[®] and Ortho[®] brands are market-leading in their categories, as is the consumer Roundup[®] brand, which is marketed in North America and most of Europe exclusively by Scotts and owned by Monsanto. The Company also owns Smith & Hawken, a leading brand of garden-inspired products that includes pottery, watering equipment, gardening tools, outdoor furniture and live goods, and Morning Song, a leading brand in the wild bird food market. In Europe, the Company's brands include Weedol[®], Pathclear[®], Evergreen[®], Levington[®], Miracle-Gro[®], KB[®], Fertiligene[®] and Substral[®]. For additional information, visit us at www.scotts.com.

Statement under the Private Securities Litigation Act of 1995: Certain of the statements contained in this press release, including, but not limited to, information regarding the future economic performance and financial condition of the company, the plans and objectives of the company's management, and the company's assumptions regarding such performance and plans are forward looking in nature. Actual results could differ materially from the forward-looking information in this release, due to a variety of factors, including, but not limited to:

- Adverse weather conditions could adversely affect our sales and financial results;
- Our historical seasonality could impair our ability to pay obligations and operating expenses as they come due;
- Our substantial indebtedness could adversely affect our financial health;
- Public perceptions regarding the safety of our products could adversely affect us;
- The loss of one or more of our top customers could adversely affect our financial results because of the concentration of our sales to a small number of retail customers;
- The expiration of certain patents could substantially increase our competition in the United States;
- Compliance with environmental and other public health regulations could increase our cost of doing business; and
- Our significant international operations make us more susceptible to fluctuations in currency exchange rates and to the costs of international regulation.

Additional detailed information concerning a number of the important factors that could cause actual results to differ materially from the forward-looking information contained in this release is readily available in the company's publicly filed quarterly, annual and other reports.

Contact:
Jim King
Vice President
Investor Relations & Corporate Communications
(937) 578-5622

THE SCOTTS MIRACLE-GRO COMPANY
Results of Operations for the Three and Nine Months
Ended June 30, 2007 and July 1, 2006
(in millions, except per share data)
(Unaudited)

Note: See Accompanying Footnotes on Page 9

	Footnotes	Three Months Ended			Nine Months Ended		
		June 30, 2007	July 1, 2006	% Change	June 30, 2007	July 1, 2006	% Change
Net sales		\$ 1,098.4	\$ 1,048.0	5%	\$ 2,362.9	\$ 2,205.0	7%
Cost of sales		675.7	642.0		1,516.5	1,399.0	
Cost of sales — restructuring and other		—	—		—	0.1	
Gross profit		422.7	406.0	4%	846.4	805.9	5%
% of sales		38.5%	38.7%		35.8%	36.5%	
Operating expenses:							
Selling, general and administrative		199.2	180.2	11%	544.4	489.4	11%
Impairment, restructuring and other charges		—	1.1	-100%	—	7.8	-100%
Other income, net		(3.6)	(4.6)		(7.0)	(7.0)	
Total operating expenses		195.6	176.7	11%	537.4	490.2	10%
Income from operations		227.1	229.3	-1%	309.0	315.7	-2%
% of sales		20.7%	21.9%		13.1%	14.3%	
Costs related to refinancings		—	—		18.3	—	
Interest expense		26.2	13.2		52.3	32.8	
Income before taxes		200.9	216.1	-7%	238.4	282.9	-16%
Income tax expense		71.2	82.8		84.7	107.5	
Net income		129.7	133.3	-3%	153.7	175.4	-12%
Basic income per share	(1)	\$ 2.04	\$ 1.97	4%	\$ 2.34	\$ 2.59	-10%
Diluted income per share	(2)	\$ 1.98	\$ 1.92	3%	\$ 2.28	\$ 2.52	-10%
Common shares used in basic income per share calculation		63.6	67.5	-6%	65.6	67.7	-3%
Common shares and potential common shares used in diluted income per share calculation		65.4	69.4	-6%	67.5	69.7	-3%
Results of operations excluding restructuring, refinancing charges, loss on impairment:							
Adjusted net income	(4)	\$ 129.7	\$ 133.9	-3%	\$ 165.5	\$ 180.3	-8%
Adjusted diluted income per share	(2) (4)	\$ 1.98	\$ 1.93	3%	\$ 2.45	\$ 2.59	-5%
Adjusted EBITDA	(3) (4)	\$ 244.3	\$ 247.5	-1%	\$ 360.3	\$ 367.3	-2%
Pro forma results as if the recapitalization transactions and related debt restructuring occurred as of the beginning of each fiscal year							
Pro forma adjusted net income	(4) (5)	\$ 129.7	\$ 124.7	4%	\$ 150.3	\$ 152.2	-1%
Pro forma adjusted diluted income per share	(4) (5)	\$ 1.98	\$ 1.91	4%	\$ 2.31	\$ 2.32	-1%

THE SCOTTS MIRACLE-GRO COMPANY
Net Sales by Segment — Three and Nine Months
Ended June 30, 2007 and July 1, 2006
(in millions)
(unaudited)

	Three Months Ended		% Change
	June 30, 2007	July 1, 2006	
North America	\$ 783.2	\$ 770.3	2%
Scotts LawnService	84.6	75.3	12%
International	167.2	144.5	16%
Corporate & Other	63.4	57.9	9%
Consolidated	<u>\$1,098.4</u>	<u>\$1,048.0</u>	5%
<hr/>			
	Nine Months Ended		% Change
	June 30, 2007	July 1, 2006	
North America	\$1,674.7	\$1,596.5	5%
Scotts LawnService	144.1	128.7	12%
International	406.1	353.0	15%
Corporate & Other	138.0	126.8	9%
Consolidated	<u>\$2,362.9</u>	<u>\$2,205.0</u>	7%

THE SCOTTS MIRACLE-GRO COMPANY
Consolidated Balance Sheets
June 30, 2007 and July 1, 2006
(Unaudited)
(in millions)

	June 30, 2007	July 1, 2006	September 30, 2006
ASSETS			
Current assets			
Cash and cash equivalents	\$ 66.9	\$ 63.9	\$ 48.1
Accounts receivable, net	711.1	662.1	380.4
Inventories, net	432.4	432.6	409.2
Prepays and other current assets	<u>112.7</u>	<u>64.7</u>	<u>104.3</u>
Total current assets	1,323.1	1,223.3	942.0
Property, plant and equipment, net	364.8	356.0	367.6
Goodwill, net	477.7	473.3	458.1
Other intangible assets, net	418.7	472.9	424.7
Other assets	<u>34.6</u>	<u>21.0</u>	<u>25.2</u>
Total assets	<u>\$2,618.9</u>	<u>\$2,546.5</u>	<u>\$ 2,217.6</u>
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities			
Current portion of debt	\$ 237.2	\$ 13.0	\$ 6.0
Accounts payable	274.1	240.6	200.4
Other current liabilities	<u>410.0</u>	<u>403.1</u>	<u>289.8</u>
Total current liabilities	921.3	656.7	496.2
Long-term debt	1,030.1	613.2	475.2
Other liabilities	<u>161.4</u>	<u>137.9</u>	<u>164.5</u>
Total liabilities	2,112.8	1,407.8	1,135.9
Shareholders' equity	<u>506.1</u>	<u>1,138.7</u>	<u>1,081.7</u>
Total liabilities and shareholders' equity	<u>\$2,618.9</u>	<u>\$2,546.5</u>	<u>\$ 2,217.6</u>

THE SCOTTS MIRACLE-GRO COMPANY
Reconciliation of Non-GAAP Disclosure Items for the Three and Nine
Months Ended June 30, 2007 and July 1, 2006

(in millions, except per share data)

Note: See Notes 4 and 5 to the Accompanying Footnotes on Page 9

	Three Months Ended		Nine Months Ended	
	June 30, 2007	July 1, 2006	June 30, 2007	July 1, 2006
Income before taxes	\$ 200.9	\$ 216.1	\$ 238.4	\$ 282.9
Restructuring and other charges	—	1.1	—	6.9
Impairment of intangibles	—	—	—	1.0
Costs related to refinancing	—	—	18.3	—
Adjusted income before taxes	200.9	217.2	256.7	290.8
Income tax expense	71.2	83.3	91.2	110.5
Adjusted net income	\$ 129.7	\$ 133.9	\$ 165.5	\$ 180.3
Incremental pro forma interest expense	—	(16.0)	(23.6)	(46.4)
Tax impact of incremental interest expense	—	6.1	8.4	17.6
Tax rate differential due to incremental interest expense	—	0.7	—	0.7
Pro forma adjusted net income	\$ 129.7	\$ 124.7	\$ 150.3	\$ 152.2
Diluted income per share (items net of tax)	\$ 1.98	\$ 1.92	\$ 2.28	\$ 2.52
Restructuring and other charges	—	0.01	—	0.06
Impairment of intangibles	—	—	—	0.01
Costs related to refinancing	—	—	0.17	—
Adjusted diluted income per share	\$ 1.98	\$ 1.93	\$ 2.45	\$ 2.59
Incremental pro forma interest expense (net of tax)	—	(0.13)	(0.22)	(0.40)
Impact of change in fully diluted shares	—	0.11	0.08	0.13
Pro forma adjusted diluted income per share	\$ 1.98	\$ 1.91	\$ 2.31	\$ 2.32
Net income	\$ 129.7	\$ 133.3	\$ 153.7	\$ 175.4
Income tax expense	71.2	82.8	84.7	107.5
Interest	26.2	13.2	52.3	32.8
Costs related to refinancing	—	—	18.3	—
Depreciation	12.8	13.3	39.2	38.4
Amortization, including marketing fees	4.4	4.9	12.1	12.2
Loss on impairment	—	—	—	1.0
Adjusted EBITDA	\$ 244.3	\$ 247.5	\$ 360.3	\$ 367.3

THE SCOTTS MIRACLE-GRO COMPANY
Footnotes to Preceding Financial Statements
(in millions, except per share data)

Results of Operations

- (1) Basic earnings per common share is calculated by dividing net income by average common shares outstanding during the period.
- (2) Diluted income per share is calculated by dividing net income by the average common shares and dilutive potential common shares (common stock options, stock appreciation rights, and restricted stock) outstanding during the period. If there is a loss for any period, diluted shares are equal to basic shares as dilutive potential common shares are anti-dilutive.
- (3) "Adjusted EBITDA" is defined as net income before interest, taxes, depreciation and amortization as well as certain other items such as the impact of discontinued operations, the cumulative effect of changes in accounting, costs associated with debt refinancings and other non-recurring, non-cash items effecting net income. Adjusted EBITDA is not intended to represent cash flow from operations as defined by generally accepted accounting principles and should not be used as an alternative to net income as an indicator of operating performance or to cash flow as a measure of liquidity.
- (4) The Reconciliation of Non-GAAP Disclosure Items includes the following non-GAAP financial measures (1) adjusted net income, (2) pro forma adjusted net income, (3) adjusted diluted income per share, (4) pro forma adjusted diluted income per share and (5) adjusted EBITDA. The Company believes that the disclosure of these non-GAAP financial measures provides useful information to investors or other users of the financial statements, such as lenders. As to adjusted net income and adjusted diluted income per share, charges or credits relating to refinancings, impairments, restructurings, and other unusual items are excluded as such costs or gains relate to discrete projects or transactions that are apart from and not indicative of the results of the operations of the business. Pro forma adjusted net income and pro forma adjusted diluted income per share, interest expense and diluted shares have been computed as if the recapitalization transactions were completed as described in Note 5 below. The presentation of adjusted EBITDA is provided as a convenience to the Company's lenders because adjusted EBITDA is a component of certain debt covenants.
- (5) During the second quarter of fiscal 2007, Scotts Miracle-Gro completed a significant recapitalization plan. The objective of this plan, announced on December 12, 2006, was to return \$750 million to the Company's shareholders. This was accomplished via a share repurchase that totaled \$245.5 million, or 4.5 million shares, which was completed via a modified Dutch auction tender offer on February 14, 2007, and a special one-time cash dividend of \$8.00 per share, totaling \$508.0 million, which was paid on March 5, 2007 to shareholders of record as of February 26, 2007.

In order to fund these transactions, the Company entered into new credit facilities aggregating to \$2.15 billion. As part of this debt restructuring, the Company launched a successful tender offer for all of its \$200 million 6 5/8% senior subordinated notes, which were retired in the second quarter.

Subsequent to the completion of this recapitalization, the Company's interest expense will be significantly higher as a result of the borrowings incurred to fund the cash returned to shareholders and related expenses. The following pro forma incremental interest expense has been determined as if the Company had completed these recapitalization transactions as of October 1, 2005 for fiscal 2006 and October 1, 2006 for fiscal 2007. Borrowing rates in effect as of March 30, 2007 were used to compute this pro forma interest expense. As the recapitalization involved a share repurchase, pro forma diluted shares are also provided.

	Fiscal 2006				Fiscal 2007	
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter
Incremental interest on recapitalization borrowings	\$ 13.0	\$ 13.1	\$ 13.3	\$ 13.6	\$ 13.1	\$ 8.7
New credit facility interest rate differential	1.4	2.5	2.5	1.0	1.0	0.5
Incremental amortization of new credit facility fees	0.2	0.2	0.2	0.2	0.2	0.1
Pro forma incremental interest from recapitalization	<u>\$ 14.6</u>	<u>\$ 15.8</u>	<u>\$ 16.0</u>	<u>\$ 14.8</u>	<u>\$ 14.3</u>	<u>\$ 9.3</u>
Year-to-date incremental interest		<u>\$ 30.4</u>	<u>\$ 46.4</u>	<u>\$ 61.2</u>		<u>\$ 23.6</u>
Common shares and potential common shares used in diluted income per share calculation	68.0	69.6	69.4	66.8	67.2	67.8
Incremental impact of repurchased shares	(4.5)	(4.5)	(4.5)	(4.5)	(4.5)	(2.7)
Incremental impact on potential common shares	—	0.3	0.3	—	—	0.1
Pro forma diluted shares	<u>63.5</u>	<u>65.4</u>	<u>65.2</u>	<u>62.3</u>	<u>62.7</u>	<u>65.2</u>
Year-to-date pro forma diluted shares		<u>65.8</u>	<u>65.5</u>	<u>65.2</u>		<u>65.0</u>