## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

### **CURRENT REPORT**

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 5, 2014

# **The Scotts Miracle-Gro Company**

(Exact name of registrant as specified in its charter)

Ohio

(State or other jurisdiction of incorporation or organization)

**14111 Scottslawn Road, Marysville, Ohio** (Address of principal executive offices) 001-11593

(Commission File Number) **31-1414921** (IRS Employer Identification No.)

**43041** (Zip Code)

Registrant's telephone number, including area code: (937) 644-0011

Not applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

£ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

£ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

£ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

£ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02. Results of Operations and Financial Condition.

On May 5, 2014, The Scotts Miracle-Gro Company (the "Company") issued a news release reporting information regarding its results of operations for the three and six-months ended March 29, 2014 and its financial condition as of March 29, 2014. The news release is included as Exhibit 99.1 to this Current Report on Form 8-K.

The news release includes the following non-GAAP financial measures as defined in Regulation G:

Adjusted income from continuing operations and adjusted diluted income per share from continuing operations — These measures exclude charges or credits relating to impairments, restructurings, discontinued operations and other unusual items such as costs or gains related to discrete projects or transactions that are apart from and not indicative of the results of the operations of the business. In compliance with Regulation G, the Company has provided a reconciliation of adjusted income from continuing operations and adjusted income per share from continuing operations to their most directly comparable financial measures calculated and presented in accordance with accounting principles generally accepted in the United States of America ("GAAP"). These non-GAAP financial measures are provided solely for the purpose of complying with Regulation G and are not intended to replace or serve as substitutes for any of the Company's GAAP financial measures.

Adjusted EBITDA — This measure is provided as a convenience to the Company's lenders because adjusted EBITDA is a component of certain debt compliance covenants. This measure is calculated as net income before interest, taxes, depreciation and amortization as well as certain other items such as the impact of the cumulative effect of changes in accounting, costs associated with debt refinancing and other non-recurring, non-cash items affecting net income. This presentation of adjusted EBITDA is intended to be consistent with the calculation of that measure as required by the Company's borrowing arrangements, and used to calculate a leverage ratio (maximum of 4.00 at March 29, 2014) and an interest coverage ratio (minimum of 3.50 for the twelve months ended March 29, 2014). The Company's calculation of adjusted EBITDA does not represent and should not be considered as an alternative to net income or cash flow from operations as determined by GAAP. The Company makes no representation or assertion that adjusted EBITDA is indicative of its cash flows from operations or results of operations. The Company has provided a reconciliation of income from continuing operations to adjusted EBITDA solely for the purpose of complying with Regulation G and not as an indication that adjusted EBITDA is a substitute measure for income from continuing operations.

The Company's management believes that these non–GAAP financial measures are the most indicative of the Company's ongoing earnings capabilities and that disclosure of these non–GAAP financial measures therefore provides useful information to investors or other users of the financial statements, such as lenders. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, the Company's reported results prepared in accordance with GAAP.

#### Item 9.01. Financial Statements and Exhibits.

(a) <u>Financial statements of businesses acquired:</u> Not applicable.
(b) <u>Pro forma financial information:</u> Not applicable.
(c) <u>Shell company transactions:</u> Not applicable.
(d) <u>Exhibits:</u>

**Description** 

#### <u>Exhibit No.</u>

99.1

News release issued by The Scotts Miracle-Gro Company on May 5, 2014

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#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### THE SCOTTS MIRACLE-GRO COMPANY

Dated: May 5, 2014

By: /s/ THOMAS RANDAL COLEMAN

Printed Name: Thomas Randal Coleman Title: Executive Vice President and Chief Financial Officer

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### INDEX TO EXHIBITS

Current Report on Form 8-K Dated May 5, 2014 The Scotts Miracle-Gro Company

## Exhibit No. Exhibit Description

99.1 News release issued by The Scotts Miracle-Gro Company on May 5, 2014

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## ScottsMiracle-Gro Reports Second Quarter Results; Reaffirms Full-Year Outlook

- *Q2 adjusted earnings per share increased 36% to \$2.17*
- Q2 Global Consumer sales increased 9% due to strong retailer support, acquisition
- Adjusted gross margin rate increased 270 basis points in Q2
- Company reaffirms full-year outlook for adjusted earnings of \$3.05 to \$3.20 per share

MARYSVILLE, Ohio (May 5, 2014) - The Scotts Miracle-Gro Company (NYSE: SMG), the world's leading marketer of branded consumer lawn and garden products, today announced results for its fiscal second quarter ended March 29, 2014 that were driven by strong sell-in of its consumer products in both the U.S. and Europe.

Adjusted income from continuing operations increased 38 percent during the second quarter, driven by increased sales, continued margin expansion and strong control of operating expenses.

Net sales were \$1.08 billion for the quarter, an increase of 7 percent compared to \$1.01 billion a year ago, due to strong initial sellin to retailers.

Fiscal year-to-date consumer purchases in the U.S. - as measured by point-of-sale data from the Company's largest retail partners - were slightly down through the end of April, below internal expectations, due primarily to poor weather and a delayed start to the season.

"It should come as no surprise that consumer activity was lighter than we had originally anticipated, but we have seen high levels of consumer purchases when the weather has cooperated," said Jim Hagedorn, chairman and chief executive officer. "We are pleased with the strong support we are seeing from our retail partners and glad to see a strong start to the season in Europe, where our business is currently trending ahead of our internal expectations.

"We remain optimistic about our prospects this season and continue to expect adjusted earnings per share of \$3.05 to \$3.20 for the full year."

## Second Quarter Details

Sales in the Global Consumer segment increased 9 percent to \$1.05 billion during the second quarter, compared to \$962.8 million during the same quarter a year ago. Strong retailer support, pricing adjustments and the acquisition of the Tomcat business drove the increase.

Scotts LawnService sales were down 12 percent to \$28.9 million in the second quarter, compared to \$32.9 million a year ago, primarily due to a delay in the start of the spring season.

For the quarter, the adjusted company-wide gross margin rate was 40.1 percent, compared with 37.4 percent a year ago. The 270basis-point improvement was primarily attributable to planned cost reductions, targeted pricing and increased sales volume due to strong sell-in to retailers. The increased sales volume drove favorable product mix and improved leverage on fixed costs. Selling, general and administrative expenses (SG&A) increased \$6 million to \$212.2 million during the second quarter, compared to \$206.7 million a year ago, in line with the Company's internal expectations.

The consolidated company-wide adjusted income from continuing operations before income taxes was \$211.2 million during the second quarter, compared to \$154.2 million a year ago. The operating income from the Global Consumer segment for the quarter increased 23 percent to \$269.5 million, compared with \$218.9 million a year ago. The Scotts LawnService segment reported operating loss of \$20.3 million for the quarter, compared with a loss of \$17.0 million during the same quarter a year ago.

Adjusted income from continuing operations for the second quarter increased to \$136.7 million, or \$2.17 per share, which excludes impairment, restructuring and other charges, as well as one-time costs related to financing. That compares with adjusted income of \$99.3 million, or \$1.59 per share, last year. On a GAAP basis, income from continuing operations was \$125.7 million, or \$2.00 per share, compared with \$99.1 million, or \$1.59 per share, a year ago.

### Year-to-Date Details

Net sales for the first six months of fiscal 2014 were \$1.27 billion, an increase of 6 percent from \$1.20 billion a year ago. The yearover-year change was attributable to increased sales in the Global Consumer segment, primarily due to strong retailer support, targeted pricing and the acquisition of the Tomcat business. For the first six months of the year, Scotts LawnService sales were down 3 percent, primarily due to a delayed start to the season.

The adjusted company-wide gross margin rate for the first six months increased 290 basis points to 36.8 percent, compared to 33.9 percent a year ago, primarily due to planned cost reductions, targeted pricing and increased sales volume due to strong sell-in to retailers. The increased sales volume drove favorable product mix and improved leverage on fixed costs.

SG&A increased \$6 million to \$336.6 million for the first six months, in line with Company expectations.

Adjusted income from continuing operations was \$71.1 million, or \$1.13 per share, for the first six months of the year, compared to \$30.8 million, or \$0.49 per share, during the same period a year ago. Those results exclude impairment, restructuring and other charges, as well as one-time costs related to financing. Including those items, reported income from continuing operations for the first six months of fiscal 2014 was \$59.9 million, or \$0.95 per share, compared with \$30.8 million, or \$0.49 per share, a year ago.

### Conference Call and Webcast Scheduled for 4:30 p.m. ET Today, May 5

The Company will discuss results during a webcast and conference call today at 4:30 p.m. Eastern Time. Conference call participants should call 1-888-359-3624 (Conference Code: 8255781). A live webcast of the call will be available on the investor relations section of the Company's website at <a href="http://investor.scotts.com">http://investor.scotts.com</a>. An archive of the webcast, as well as any accompanying financial information regarding any non-GAAP financial measures discussed by the Company during the call, will remain available for at least 12 months. In addition, a replay of the call can be heard by calling 1-888-203-1112. The replay will be available for 30 days.

#### About ScottsMiracle-Gro

With more than \$2.8 billion in worldwide sales, The Scotts Miracle-Gro Company is the world's largest marketer of branded consumer products for lawn and garden care. The Company's brands are the most recognized in the industry. In the U.S., the Company's Scotts®, Miracle-Gro® and Ortho® brands are market-leading in their categories, as is the consumer Roundup® brand, which is marketed in North America and most of Europe exclusively by Scotts and owned by Monsanto. In the U.S., we operate Scotts LawnService®, the second largest



residential lawn care service business. In Europe, the Company's brands include Weedol®, Pathclear®, Evergreen®, Levington®, Miracle-Gro®, KB®, Fertiligène® and Substral®. For additional information, visit us at <u>www.scotts.com</u>.

#### **<u>Cautionary Note Regarding Forward-Looking Statements</u>**

Statements contained in this press release, other than statements of historical fact, which address activities, events and developments that the Company expects or anticipates will or may occur in the future, including, but not limited to, information regarding the future economic performance and financial condition of the Company, the plans and objectives of the Company's management, and the Company's assumptions regarding such performance and plans are "forward-looking statements" within the meaning of the U.S. federal securities laws that are subject to risks and uncertainties. These forward-looking statements generally can be identified as statements that include phrases such as "guidance," "outlook," "projected," "believe," "target," "predict," "estimate," "forecast," "strategy," "may," "goal," "expect," "anticipate," "intend," "plan," "foresee," "likely," "will," "should" or other similar words or phrases. Actual results could differ materially from the forward-looking information in this release due to a variety of factors, including, but not limited to:

- Compliance with environmental and other public health regulations could increase the Company's costs of doing business or limit the Company's ability to market all of
  its products;
- Increases in the prices of raw materials and fuel costs could adversely affect the Company's results of operations;
- The highly competitive nature of the Company's markets could adversely affect its ability to maintain or grow revenues;
- Because of the concentration of the Company's sales to a small number of retail customers, the loss of one or more of, or significant reduction in orders from, its top
  customers could adversely affect the Company's financial results;
- Adverse weather conditions could adversely impact financial results;
- The Company's international operations make the Company susceptible to fluctuations in currency exchange rates and to other costs and risks associated with international regulation;
- The Company may not be able to adequately protect its intellectual property and other proprietary rights that are material to the Company's business;
- If Monsanto Company were to terminate the Marketing Agreement for consumer Roundup products, the Company would lose a substantial source of future earnings and overhead expense absorption;
- Hagedorn Partnership, L.P. beneficially owns approximately 27% of the Company's common shares and can significantly influence decisions that require the approval of shareholders;
- The Company may pursue acquisitions, dispositions, investments, dividends, share repurchases and/or other corporate transactions that it believes will maximize equity
  returns of its shareholders but may involve risks.

Additional detailed information concerning a number of the important factors that could cause actual results to differ materially from the forward-looking information contained in this release is readily available in the Company's publicly filed quarterly, annual and other reports. The Company disclaims any obligation to update developments of these risk factors or to announce publicly any revision to any of the forward-looking statements contained in this release, or to make corrections to reflect future events or developments.

<u>Contact:</u> Jim King Senior Vice President Investor Relations & Corporate Affairs (937) 578-5622

**Condensed Consolidated Statement of Operations** (In millions, except for per common share data) (Unaudited)

			Three Mo	nths I	Ended		Six Mon	ths En	ded	
	Footnotes		March 29, 2014		March 30, 2013	% Change	 March 29, 2014	March 30, 2013		% Change
Net sales		\$	1,081.0	\$	1,007.9	7%	\$ 1,270.6	\$	1,203.0	6%
Cost of sales			647.2		630.6		802.9		795.1	
Cost of sales - impairment, restructuring and other			_		0.1		 _		0.1	
Gross profit			433.8		377.2	15%	467.7		407.8	15%
% of sales			40.1%		37.4%		36.8%		33.9%	
Operating expenses:										
Selling, general and administrative			212.2		206.7	3%	336.6		330.8	2%
Impairment, restructuring and other			6.1		0.1		6.4		(0.3)	
Other income, net			(1.6)		(1.5)		 (2.7)		(2.6)	
Income from operations			217.1		171.9	26%	127.4		79.9	59%
% of sales			20.1%		17.1%		10.0%		6.6%	
Costs related to refinancing			10.7		—		10.7		—	
Interest expense			12.0		17.9		25.9		31.1	
Income from continuing operations before income taxes			194.4		154.0	26%	90.8		48.8	86%
Income tax expense from continuing operations			68.7		54.9		30.9		18.0	
Income from continuing operations			125.7		99.1	27%	59.9		30.8	94%
Income from discontinued operations, net of tax	(3)		—		0.9		0.1		1.5	
Net income		\$	125.7	\$	100.0		\$ 60.0	\$	32.3	
Basic income per common share:	(1)									
Income from continuing operations		\$	2.03	\$	1.61	26%	\$ 0.97	\$	0.50	94%
Income from discontinued operations			_		0.01		_		0.02	
Net income		\$	2.03	\$	1.62		\$ 0.97	\$	0.52	
Diluted income per common share:	(2)									
Income from continuing operations		\$	2.00	\$	1.59	26%	\$ 0.95	\$	0.49	94%
Income from discontinued operations			_		0.01		_		0.02	
Net income		\$	2.00	\$	1.60		\$ 0.95	\$	0.51	
Common shares used in basic income per share calculation			61.9		61.6	%	 62.0		61.5	1%
Common shares and potential common shares used in diluted income per share calculation			62.9		62.4	1%	 63.1		62.3	1%
		_	02.3		02.4	170	 		02.5	170
Non-GAAP results from continuing operations:										
Adjusted income from continuing operations	(4)	\$	136.7	\$	99.3	38%	\$ 71.1	\$	30.8	131%
Adjusted diluted income per share from continuing operations	(2) (4)	\$	2.17	\$	1.59	36%	\$ 1.13	\$	0.49	131%
Adjusted EBITDA	(3) (4)	\$	233.3	\$	189.3	23%	\$ 159.7	\$	114.2	40%
Note: See accompanying footnotes on page 0		-								

Note: See accompanying footnotes on page 9.

Net Sales and Income (Loss) from Continuing Operations before Income Taxes by Segment

(In millions) (Unaudited)

The Company is divided into the following reportable segments: Global Consumer and Scotts LawnService<sup>®</sup>. This division of reportable segments is consistent with how the segments report to and are managed by the chief operating decision maker of the Company.

Segment performance is evaluated based on several factors, including income (loss) from continuing operations before amortization, impairment, restructuring and other charges, which is not a generally accepted accounting principle ("GAAP") measure. Senior management of the Company uses this measure of operating profit (loss) to evaluate segment performance because we believe this measure is the most indicative of performance trends and the overall earnings potential of each segment.

Corporate & Other consists of revenues and expenses associated with the Company's supply agreements with Israel Chemicals Ltd. and the amortization related to the Roundup® Marketing Agreement, as well as corporate, general and administrative expenses and certain other income/expense items not allocated to the business segments.

		Th	iree I	Months End	led		S	d		
	Ν	March 29, 2014		1arch 30, 2013	% Change	N	March 29, 2014		1arch 30, 2013	% Change
Net Sales:										
Global Consumer	\$	1,046.0	\$	962.8	9 %	\$	1,184.4	\$	1,105.4	7 %
Scotts LawnService®		28.9		32.9	(12)%		75.2		77.7	(3)%
Segment total		1,074.9		995.7	8 %		1,259.6		1,183.1	6 %
Corporate & Other		6.1		12.2			11.0		19.9	
Consolidated	\$	1,081.0	\$	1,007.9	7 %	\$	1,270.6	\$	1,203.0	6 %
	-									
Income (Loss) from Continuing Operations before Income										
Taxes:										
Global Consumer	\$	269.5	\$	218.9	23 %	\$	202.1	\$	150.2	35 %
Scotts LawnService®		(20.3)		(17.0)	(19)%		(17.7)		(17.9)	1 %

Scotts LawnService®	(20	5)	(17.0)	(19)%	(1/./)	(17.9)	1 %
Segment total	249.2	2	201.9		184.4	132.3	-
Corporate & Other	(23.	))	(27.3)		(44.7)	(47.6)	
Intangible asset amortization	(3.	))	(2.5)		(5.9)	(5.0)	
Impairment, restructuring and other	(6.	l)	(0.2)		(6.4)	0.2	
Costs related to refinancing	(10.)	7)	—		(10.7)	—	
Interest expense	(12.	))	(17.9)		(25.9)	(31.1)	
Consolidated	\$ 194.4	4 \$	154.0	26 %	\$ 90.8	\$ 48.8	86 %

Condensed Consolidated Balance Sheets (In millions)

March 29, March 30, September 30, 2014 2013 2013 ASSETS (Unaudited) (Unaudited) Current assets: Cash and cash equivalents \$ 152.7 \$ 99.1 \$ 129.8 Accounts receivable, net 1,088.8 966.6 313.3 Inventories 546.2 613.0 324.9 Prepaids and other current assets 149.9 158.0 113.0 1,937.6 1,836.7 881.0 Total current assets Property, plant and equipment, net 443.6 417.8 422.3 Goodwill 333.3 314.5 315.1 Intangible assets, net 318.5 299.2 284.4 Other assets 38.2 28.7 34.4 \$ 3,071.2 2,896.9 1,937.2 \$ \$ Total assets LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities: Current portion of debt \$ 278.6 \$ 208.0 \$ 92.4 Accounts payable 342.5 137.7 327.5 397.0 279.7 Other current liabilities 352.7 Total current liabilities 1,018.1 888.2 509.8 Long-term debt 1,145.3 1,163.0 478.1 Other liabilities 238.8 232.1 238.8 Total liabilities 2,395.5 2,290.0 1,226.7 Shareholders' equity 710.5 675.7 606.9 Total liabilities and shareholders' equity \$ 3,071.2 \$ 2,896.9 \$ 1,937.2

Reconciliation of Non- GAAP Disclosure Items (4) (In millions, except per common share data) (Unaudited)

		ree	Months End	ed I	March 29, 20	14		Tł	iree	Months End	led	March 30, 2	013		
		As Reported		Impairment, Restructuring and Other		osts Related to lefinancing	Adjusted	А	s Reported		Impairment, Restructuring and Other		osts Related to Refinancing	Adjusted	l
Net sales	\$	1,081.0	\$	—	\$	— \$	1,081.0	\$	1,007.9	\$	_	\$	_	\$ 1,007.9	9
Cost of sales		647.2		_		_	647.2		630.6		_		_	630.6	6
Cost of sales - impairment, restructuring and other		_		_		—	—		0.1		0.1		_	_	_
Gross profit		433.8		_		—	433.8		377.2		(0.1)	1	_	377.3	3
% of sales		40.1%	ó				40.1%	•	37.49	%				37.4	4%
Operating expenses:															
Selling, general and administrative		212.2		_		—	212.2		206.7		_		_	206.7	7
Impairment, restructuring and other		6.1		6.1		_	_		0.1		0.1		_		-
Other income, net		(1.6)		_		_	(1.6)		(1.5)	)	_		_	(1.5	5)
Income from operations		217.1		(6.1)		_	223.2		171.9		(0.2)	1	_	172.1	1
% of sales		20.1%	ó				20.6%		17.19	%				17.1	1%
Costs related to refinancing		10.7				10.7	_		_				_		-
Interest expense		12.0		_		_	12.0		17.9		_		_	17.9	9
Income from continuing operations before income taxes		194.4		(6.1)		(10.7)	211.2		154.0		(0.2)	)	_	154.2	2
Income tax expense (benefit) from continuing operations		68.7		(2.1)		(3.7)	74.5		54.9		_		_	54.9	9
Income from continuing operations	\$	125.7	\$	(4.0)	\$	(7.0) \$	136.7	\$	99.1	\$	(0.2)	\$	_	\$ 99.3	3
Basic income per share from continuing operations	\$	2.03	\$	(0.07)	\$	(0.11) \$	2.21	\$	1.61	\$	—	\$	—	\$ 1.61	1
Diluted income per share from continuing operations	\$	2.00	\$	(0.06)	\$	(0.11) \$	2.17	\$	1.59	\$	_	\$	_	\$ 1.59	9
Common shares used in basic income per share calculation		61.9		61.9		61.9	61.9		61.6		61.6		61.6	61.6	6
Common shares and potential common shares used in diluted income per share calculation	_	62.9		62.9		62.9	62.9		62.4		62.4		62.4	62.4	4
Calculation of Adjusted EBITDA:															
Income from continuing operations	\$	125.7						\$	99.1						
Income tax expense from continuing operations		68.7							54.9						
Income from discontinued operations, net of tax		_							0.9						
Income tax expense from discontinued operations		0.4							0.3						
Costs related to refinancing		10.7							_						
Interest expense		12.0							17.9						
Depreciation		12.6							13.8						
Amortization (including Roundup)		3.2							2.7						
Impairment, restructuring and other		_							_						
Mark-to-market adjustments on derivatives									(0.3)	)					
Adjusted EBITDA	\$	233.3	=					\$	189.3	_					

Note: See accompanying footnotes on page 9.

Reconciliation of Non- GAAP Disclosure Items (4) (In millions, except per common share data)

(Unaudited)

	Six Months Ended March 29, 2014									Six Months Ended March 30, 2013										
	As	s Reported		Impairment, Restructuring and Other		sts Related to financing	А	djusted	A	Reported	I	Impairment, Restructuring and Other		osts Related to efinancing	A	djusted				
Net sales	\$	1,270.6	\$	_	\$	_	\$	1,270.6	\$	1,203.0	\$	_	\$		\$	1,203.0				
Cost of sales		802.9		—				802.9		795.1		—				795.1				
Cost of sales - impairment, restructuring and other		_		_		_			_	0.1		0.1		_		_				
Gross profit		467.7		_		—		467.7		407.8		(0.1)		_		407.9				
% of sales		36.8%	ò					36.8%		33.9%	6					33.9%				
Operating expenses:																				
Selling, general and administrative		336.6		_		_		336.6		330.8		_		_		330.8				
Impairment, restructuring and other		6.4		6.4		—		—		(0.3)		(0.3)	1	_		—				
Other income, net		(2.7)		—		—		(2.7)		(2.6)		_		_		(2.6)				
Income from operations		127.4		(6.4)		_		133.8		79.9		0.2				79.7				
% of sales		10.0%	>					10.5%		6.6%	6					6.6%				
Costs related to refinancing		10.7				10.7		—		—		—				_				
Interest expense		25.9						25.9		31.1		—				31.1				
Income from continuing operations before income taxes		90.8		(6.4)		(10.7)		107.9		48.8		0.2				48.6				
Income tax expense from continuing operations		30.9		(2.2)		(3.7)		36.8		18.0		0.2				17.8				
Income from continuing operations	\$	59.9	\$	(4.2)	\$	(7.0)	\$	71.1	\$	30.8	\$	_	\$	_	\$	30.8				
Basic income per share from continuing operations	\$	0.97	\$	(0.07)	\$	(0.11)	\$	1.15	\$	0.50	\$	_	\$	_	\$	0.50				
Diluted income per share from continuing operations	\$	0.95	\$	(0.07)	\$	(0.11)	\$	1.13	\$	0.49	\$	_	\$	_	\$	0.49				
Common shares used in basic income per share calculation		62.0		62.0		62.0		62.0		61.5		61.5		61.5		61.5				
Common shares and potential common shares used in diluted income per share calculation		63.1		63.1		63.1		63.1		62.3		62.3		62.3		62.3				
Calculation of Adjusted EBITDA:																				
Income from continuing operations	\$	59.9							\$	30.8										
Income tax expense from continuing operations		30.9								18.0										
Income from discontinued operations, net of tax		0.1								1.5										
Income tax expense from discontinued operations		0.5								0.7										
Costs related to refinancing		10.7								_										
Interest expense		25.9								31.1										
Depreciation		25.4								27.4										
Amortization (including Roundup)		6.3								5.4										
Impairment, restructuring and other		_								(0.4)										
Mark-to-market adjustments on derivatives		_								(0.3)										
Adjusted EBITDA	\$	159.7	_						\$	114.2										
			-								_									

Note: See accompanying footnotes on page 9.

Footnotes to Preceding Financial Statements

- (1) Basic income per common share amounts is calculated by dividing income from continuing operations, income from discontinued operations and net income by the weighted average number of common shares outstanding during the period.
- (2) Diluted income per common share amounts are calculated by dividing income from continuing operations, income from discontinued operations and net income by the weighted average number of common shares, plus all potential dilutive securities (common stock options, stock appreciation rights, performance shares, performance units, restricted stock and restricted stock units) outstanding during the period.
- (3) In the second quarter of fiscal 2014, the Company completed the sale of its Wild Bird Food business. As a result, effective in its second quarter of fiscal 2014, the Company classified its results of operations for all periods presented to reflect the Wild Bird Food business as a discontinued operation.
- (4) The Reconciliation of Non-GAAP Disclosure Items includes the following non-GAAP financial measures:

Adjusted income from continuing operations and adjusted diluted income per share from continuing operations - These measures exclude charges or credits relating to impairments, restructurings, discontinued operations and other unusual items such as costs or gains related to discrete projects or transactions that are apart from, and not indicative of, the results of the operations of the business.

Adjusted EBITDA - This measure is calculated as net income (loss) before interest, taxes, depreciation and amortization as well as certain other items such as the impact of the cumulative effect of changes in accounting, costs associated with debt refinancing and other non-recurring, non-cash items affecting net income. We believe this measure provides additional information for determining our ability to meet debt service requirements. The presentation of adjusted EBITDA herein is intended to be consistent with the calculation of that measure as required by our borrowing arrangements, and used to calculate a leverage ratio (maximum of 4.00 at March 29, 2014) and an interest coverage ratio (minimum of 3.50 for the twelve months ended March 29, 2014). The Company was in compliance with the terms of all debt covenants at March 29, 2014.

The Company reports its financial results in accordance with U.S. generally accepted accounting principles (GAAP). However, management believes that certain non-GAAP financial measures used in managing the business may provide users of this financial information additional meaningful comparison between current results and results in prior operating periods. The Company believes that these non-GAAP financial measures are the most indicative of the Company's ongoing earnings capabilities and that disclosure of these non-GAAP financial measures therefore provides useful information to investors and other users of its financial statements, such as lenders. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, the Company's reported results prepared in accordance with GAAP.